- 1 manager of WRBR?
- 2 THE WITNESS: Not at that -- no. Let me also say
- 3 this, though, Judge. He did not say I could not continue
- 4 with the plans that I was making.
- JUDGE CHACHKIN: When did you make these plans?
- 6 THE WITNESS: In April.
- JUDGE CHACHKIN: You started these plans in April?
- 8 THE WITNESS: Uh-huh.
- JUDGE CHACHKIN: So you are saying at no point
- were you ever appointed general manager of WRBR? You just
- 11 assumed that position?
- 12 THE WITNESS: I don't know if there were other
- people considered for the job. Yes, maybe that was
- 14 presumptuous on my part, but I was I think in a position to
 - 15 do so and did.
 - 16 JUDGE CHACHKIN: What do you mean, you were in a
 - 17 position to do so?
 - 18 THE WITNESS: I was so familiar with the
 - 19 operation. I knew more about that operation than any other
 - 20 candidate could for the job, and I simply -- I don't know if
 - 21 Mr. Hicks' demeanor towards me changed. Was it one way
 - before and a different way the next meeting? I don't
 - 23 believe it was.
 - I know we discussed the things that we wanted to
- 25 do. Again, he did not tell me I couldn't proceed the way

- that I'm talking to him about it.
- JUDGE CHACHKIN: He did not tell you that you
- 3 could proceed?
- 4 THE WITNESS: No. He did not tell me that I
- 5 couldn't proceed.
- JUDGE CHACHKIN: But did he tell you that you
- 7 could proceed?
- 8 THE WITNESS: No. I just went ahead and made some
- 9 of those changes.
- JUDGE CHACHKIN: So you have never really
- officially been named general manager of WRBR by anyone in
- 12 ownership?
- 13 THE WITNESS: Dave has referred to me as we've
- 14 been to national radio programs, seminars. He's introduced
- me to fellow broadcasters in Michigan, and he has introduced
- me as my general manager in South Bend at WRBR. There's no
- 17 question in my mind of my role in that operation. This is
- 18 an endorsement of Dave to third parties.
- 19 I'm trying to think when would that have occurred
- the first time, but it would have been in 1994.
- JUDGE CHACHKIN: Do you recall when in 1994?
- THE WITNESS: No.
- JUDGE CHACHKIN: What triggered it in April, 1994,
- that you say that is the date that you became general
- 25 manager? Were you not acting or filling that role prior to

1	that time?
2	THE WITNESS: No.
3	JUDGE CHACHKIN: You were not?
4	THE WITNESS: Vince Ford was.
5	JUDGE CHACHKIN: Until when?
6	THE WITNESS: April 1, 1994.
7	JUDGE CHACHKIN: So you are saying prior to April,
8	1994, you had nothing to do with WRBR?
9	THE WITNESS: No. I wasn't the general manager
10	prior, but
11	JUDGE CHACHKIN: What role did you have?
12	THE WITNESS: I was the general manager of the
13	sales operation at WRBR.
- 14	JUDGE CHACHKIN: Anything else?
15	THE WITNESS: And I was general manager of WLTA.
16	Just the sales. Just Radio One, as it was called.
17	JUDGE CHACHKIN: What did you have to do with the
18	sales of WRBR prior to April 1? What was your role?
19	THE WITNESS: Well, prior to April 1, 1994, from
20	the time that I got there in October, 1993, I was general
21	manager of Radio One, and that was the sales operation of
22	both radio stations. One sales staff, two stations. At
23	that time, you know, I had day to day contact with
24	salespeople who were selling WRBR and WLTA combined.
25	JUDGE CHACHKIN: What was the role of your

- 1 predecessor at WRBR prior to the time that you became
- 2 general manager?
- THE WITNESS: Vince Ford was the general manager,
- 4 vice-president and general manager of WRBR. His office was
- 5 located at WRBR's studios.
- 6 JUDGE CHACHKIN: But he had nothing to do with
- 7 sales at WRBR?
- 8 THE WITNESS: That's right.
- JUDGE CHACHKIN: So his area was just programming?
- THE WITNESS: Yes. Office matters, programming,
- 11 collection, I'm sure. He had been a long-time employee of
- 12 Booth and had been at that radio station for many, many
- 13 years.
- 14 I don't know what -- we did not have joint
 - meetings or anything. I saw him between October of 1993 and
 - 16 April of 1994 a limited number of times.
 - 17 JUDGE CHACHKIN: What did you discuss with him?
 - 18 What was the reason for these meetings?
 - 19 THE WITNESS: I would be bringing material to the
 - 20 radio station that was generated by the sales department,
 - 21 tapes or scripts. Only in that function. What his duties
 - 22 were there, I don't know.
 - JUDGE CHACHKIN: Go ahead, counsel.
 - BY MR. GUZMAN:
- 25 Q Maybe this will help, Mr. Kline. Who was the

- owner of WRBR prior to April 1, 1994?
- 2 A Booth.
- 3 Q So Mr. Ford was Booth's employee?
- 4 A Yes.
- When Booth ceased to be the owner of WRBR, did Mr.
- 6 Ford cease to be the general manager?
- 7 A He did.
- 8 Q Why was that?
- 9 A Mr. Hicks didn't hire him.
- 10 Q Do you know when the closing on Radio Station WRBR
- was transferring ownership from Mr. Booth to Mr. Hicks?
- 12 A The closing?
- 13 Q Yes.
- 14 A The day before April 1.
 - 15 Q That was March 31, 1994?
 - 16 A Of 1994.
 - MR. GUZMAN: I have no other questions at this
 - 18 time, Your Honor.
 - 19 JUDGE CHACHKIN: Any further cross?
 - MR. HALL: No, Your Honor.
 - MR. GUZMAN: One quick clean up item, Your Honor.
 - I would like to move for the admission of Mass Media Bureau
 - 23 Exhibit 100.
 - 24 JUDGE CHACHKIN: The Bureau has no objection, I
- 25 take it?

1	MR. SHOOK: No. We thank counsel.
2	JUDGE CHACHKIN: All right. Mass Media Bureau
3	Exhibit No. 100 is received.
4	(The document referred to,
5	having been previously marked
6	for identification as Mass
7	Media Bureau Exhibit No. 100,
8	was received in evidence.)
9	JUDGE CHACHKIN: All right. You have no further
10	cross-examination.
11	Do you have any cross-examination, Mr. Crispin?
12	MR. CRISPIN: No, sir.
13	JUDGE CHACHKIN: Any redirect?
- 14	MR. BOYCE: Just a little bit.
15	JUDGE CHACHKIN: Go ahead.
16	REDIRECT EXAMINATION
17	BY MR. BOYCE:
18	Q When Mr. Turner complained about Mr. Dille, at
19	that time was Mr. Turner an employee only of WRBR?
20	A This was after the format change. Yes, he was an
21	employee of WRBR.
22	Q So did you have any understanding as to why he
23	should be concerned about what Mr. Dille thinks because he
24	did not work for Mr. Dille at that time?
25	A No, but at the same time people in the business
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- were complimenting Mr. Turner for his brilliant launch of
- this new radio station. By its absence, Mr. Dille's
- 3 comments were noticeable, or in this case not noticeable.
- 4 Q Now, with respect to the meetings of the on-air
- 5 staffs of WBYT and WRBR, was that a function of the fact
- 6 that the stations did have different formats, and,
- 7 therefore, there was no reason that an on-air person for one
- 8 should go to a meeting of the other?
- 9 A That's correct.
- 10 Q Now, you indicated that you felt you had no
- problem or no conflict between your dual roles because the
- 12 stations' formats were dissimilar. Is that correct?
- 13 A That's right.
- 14 Q Is it not part of your job to decide what or at
- 15 least to contribute to the decision as to what the format of
- 16 the stations are?
- 17 A Yes.
- 18 Q So there could have been a conflict if you were
- 19 considering a format for one that would be in competition
- 20 with the format of the other?
- 21 A Hypothetically. I think my job would be more
- 22 difficult if the formats were similar. They're not.
- 23 Q Do you know whether the Bob and Tom Show came to
- 24 be carried on any Pathfinder stations?
- 25 A Yes, it has been.

- 1 O What stations has it been carried on?
- 2 A It is broadcast in Fort Wayne.
- 3 Q Was that before or after it went onto WRBR?
- 4 A I don't know.
- 5 Q Do you know?
- 6 A No. I think it -- no. I believe it was on the
- 7 air in Fort Wayne before it was on the air on WRBR.
- 8 Q Was it carried on any Michigan area Pathfinder
- 9 stations?
- 10 A I don't believe so.
- 11 Q Now I am going to refer to Pathfinder Exhibit 4,
- 12 if I can find it.
- MR. GUZMAN: It is Tab No. 78.
- 14 MR. BOYCE: 78? Thank you. I did not write down
 - 15 the old number.
 - 16 BY MR. BOYCE:
 - 17 Q On the second page of this, there is a dollar
 - amount circled. I believe it is \$75,000. Do you know what
 - 19 that number refers to?
 - MR. HALL: Your Honor, I am going to object to the
 - 21 extent that Mr. Boyce is testifying as to what that number
 - 22 is rather than asking the witness, whose handwriting it is.
 - 23 It does not appear necessarily to me that that is what this
 - 24 document says.
 - MR. BOYCE: I agree with that. I would rephrase

- 1 the question.
- BY MR. BOYCE:
- 3 Q Do you see the circled --
- 4 A I see a dollar amount circled. I'm not sure.
- 5 It's \$75,000 or \$15,000.
- 6 Q Okay. Do you have any idea what that would refer
- 7 to?
- 8 A No. It could have been a number of things.
- 9 Q What might it have been?
- 10 A It could have been a proposed expense for
- 11 television advertising to launch this new format. It could
- have been for new stationery for the new format. I don't
- 13 know what it refers to.
- 14 Q Could it refer to a payment that had to be made to
 - 15 the University of Notre Dame in order to free up the Bob and
 - 16 Tom program?
 - MR. GUZMAN: Objection, Your Honor. Speculative.
 - 18 JUDGE CHACHKIN: Well, if the witness knows.
 - 19 THE WITNESS: I don't know, Your Honor.
 - BY MR. BOYCE:
 - 21 Q Now if you would turn to Pathfinder 5, which is
 - No. 122 in the Pathfinder binder?
 - 23 A Yes. I have it.
 - 24 Q In the beginning of the text it says, "WRBR has
- been a sub-optimized product. We have assumed that while

- the station's oldies position is viable as a complement to
- 2 B100..." Do you know what B100 refers to?
- 3 A To WBYT.
- 4 Q Do you have any understanding as to what it means
- 5 to refer to WRBR as a complement to WBYT?
- 6 A I can assume. I don't know what the author had in
- 7 mind.
- JUDGE CHACHKIN: There is no need to assume. If
- 9 you do not know, just say that.
- 10 THE WITNESS: I don't know.
- BY MR. BOYCE:
- 12 Q Do you agree that WRBR had been, up to that point,
- 13 a sub-optimized product?
- 14 A It was still building.
 - 15 Q I believe you testified that you would consult
 - with Mr. Hicks as to hiring an employee who had a very high
 - 17 salary. Is that correct?
 - 18 A Unusual expense I would discuss with Mr. Hicks,
 - 19 yes.
 - 20 Q Can you give any examples of employees whose
 - 21 salaries were such that you felt you had to check with Mr.
 - 22 Hicks before you hired them?
 - 23 A I discussed with Mr. Hicks a shared employee that
 - 24 I wanted to hire.
 - 25 O And who was that?

- 1 A Brad Williams. He was a general sales manager and
- 2 was such a talent that it was going to be a larger
- 3 expenditure than -- it was going to be a large expenditure,
- 4 and I would ask Mr. Hicks about that, yes.
- 5 Q How much larger an expense from the prior occupant
- of that position was Mr. Williams likely to be?
- 7 A I don't remember dollar amounts. \$10,000 a year.
- 8 \$15,000 a year. I don't remember the amounts.
- 9 Q That is the total amount, within that range of
- 10 \$10,000 to \$15,000, or is that Mr. Hicks' share?
- 11 A No. That would have been the total amount.
- 12 Q Is there anybody other than him that you can
- 13 recall that you cleared with Mr. Hicks?
- 14 A We've had discussions about existing salespeople
- on his staff; not the hiring of them so much as the
- 16 retaining of them.
- 17 Q But no other person that you can think of as far
- 18 as a hire?
- 19 A I don't believe there were any surprises to Mr.
- 20 Hicks. We may not have talked about it in sums of dollars
- 21 and what was going to be necessary. I can't think of a
- 22 specific. I do remember Mr. Williams.
- 23 Q Is it not true that under the joint sales
- 24 agreement all of the sales employees are considered
- 25 Pathfinder employees?

- 1 A That's correct.
- 2 Q If you would look at Mass Media Bureau Exhibit 94?
- 3 I do not know whether you have it.
- 4 A Which binder is that?
- 5 Q This is in Volume 3. On page 8, I am referring to
- a personnel summary for Sarah D. Dille Aerlocker. Am I
- 7 correct that this indicates that she resigned on May 2,
- 8 1998, Reason, returning to school?
- 9 A Yes, except I'm having difficulty reading that
- 10 date.
- 11 Q When did you terminate her, from your
- 12 recollection?
- 13 A She resigned to return to school. I don't
- 14 remember the date. I'm looking at this. I have a problem
 - 15 reading this.
 - 16 Q I believe you testified that you terminated her.
 - 17 Do you remember, based on your recollection, when that
 - 18 occurred?
 - 19 A No. She had more than one position. She also
 - 20 worked in promotions for awhile. The time that I terminated
 - 21 her was in sales.
 - JUDGE CHACHKIN: So you did not terminate her from
 - 23 the station?
 - 24 THE WITNESS: Yes.
- 25 JUDGE CHACHKIN: Pardon me?

- 1 THE WITNESS: I did.
- JUDGE CHACHKIN: I thought she went on to
- 3 promotions.
- 4 THE WITNESS: No. I think promotions was prior to
- 5 that.
- JUDGE CHACHKIN: Did she work at the station twice
- 7 and then she resigned the second time or what?
- 8 THE WITNESS: Yes. She was there at different
- 9 times as we had something available. It was not a
- 10 continuous employment in different positions.
- JUDGE CHACHKIN: But I believe you testified that
- 12 you terminated her or fired her --
- 13 THE WITNESS: Yes.
- → 14

 JUDGE CHACHKIN: -- because her work was
 - 15 unsatisfactory.
 - 16 THE WITNESS: As a salesperson. That is correct.
 - JUDGE CHACHKIN: What happened then after you
 - 18 terminated her as a salesperson?
 - 19 THE WITNESS: She did not work at the radio
 - 20 station for a period of time. I don't remember when that
 - 21 occurred. There may have been a position after that that
 - 22 she did work there.
 - 23 JUDGE CHACHKIN: Can you tell us to the year maybe
 - 24 when you fired her? Was it in 1996? 1997?
- 25 THE WITNESS: It was in 1996. Sarah has a young

- 1 child now, and it was prior to that. It would have been in
- 2 1996.
- JUDGE CHACHKIN: Is this entry correct or not
- 4 where it says she resigned to return to school on 5-2-96?
- 5 THE WITNESS: Yes, that entry is correct. I had
- 6 trouble reading it. I believe counsel suggested that was
- 7 5-2-98. I can't make it out on mine, but I believe that is
- 8 5-2-96. At that time she returned to school.
- JUDGE CHACHKIN: And then she came back?
- 10 THE WITNESS: She came back.
- JUDGE CHACHKIN: This document, does it reflect
- that she was at any point terminated?
- 13 THE WITNESS: This document does not say that.
- JUDGE CHACHKIN: Do you have any documents which
 - 15 do say that? Do you know of any such documents?
 - 16 THE WITNESS: The document on page 9 is a document
 - 17 that indicates her start of employment. Now, there would be
 - 18 a follow up document that would look very much like this --
 - 19 it's an exit document -- that would indicate her eliqibility
 - 20 for rehire and so forth.
 - 21 That is not as a matter of practice done on the
 - 22 same report as the hiring because that has already gone to
 - 23 the payroll department. They have it physically in the
 - 24 payroll department, so at the time of the termination I
- 25 would create a new duplicate report that is identical to

- 1 page 9, and it would indicate the bottom half of that
- 2 termination of employment.
- JUDGE CHACHKIN: Did you in fact prepare such a
- 4 document?
- 5 THE WITNESS: I would have to go back and look.
- 6 There may have been other instances where an exit document
- 7 was not done where we simply stopped paying people, and they
- 8 were terminated.
- JUDGE CHACHKIN: This termination occurred when,
- 10 did you say?
- 11 THE WITNESS: I believe, and I don't know the date
- here from what I'm looking at. I believe it would have been
- 13 in 1996.
- JUDGE CHACHKIN: When in 1996?
- 15 THE WITNESS: I don't know.
- JUDGE CHACHKIN: According to this thing, she left
- 17 to return to school. Is this college we are talking about?
- 18 THE WITNESS: Yes.
- 19 JUDGE CHACHKIN: When did she come back in 1996?
- THE WITNESS: It may have been prior or after this
- 21 point in time.
- JUDGE CHACHKIN: Well, if there is a document
- 23 discharging her, I think it should be in the record in light
- 24 of your testimony that you discharged this person
- 25 notwithstanding that she is a relative of Mr. Dille. I

- 1 assume if there is not such a record introduced, then that
- 2 did not happen.
- Return to questions, counsel.
- 4 BY MR. BOYCE:
- 5 Q Would you look, Mr. Kline, at Mass Media Bureau
- 6 Exhibit 70? This is in Volume 3. I believe you testified
- 7 that eight to ten full-time employees came over from Booth
- 8 or were hired from Booth.
- 9 If you look at Exhibit 70, that is an annual
- 10 employment report for the pay period covering April 1, 1994.
- 11 Have you seen this before?
- 12 A No, I have not.
- 13 Q Do you recognize the signature on it?
- 14 A I do. It's David Hicks.
 - 15 O Does this document indicate that there were fewer
 - 16 than five full-time employees?
 - 17 MR. HALL: Objection as to relevance if this
 - 18 witness testifies about what this document says if he has
 - 19 not seen it before.
 - MR. BOYCE: Well, Your Honor.
 - 21 BY MR. BOYCE:
 - 22 Q Does this reflect your recollection that there
 - 23 were fewer than five full-time employees on April 1?
 - 24 A Yes. At the time of this document, April 1, as
- 25 indicated in the footnote to page 1, there were no full-time

- 1 regular employees as of April 1, 1994. All the employees
- were temporary and on probation.
- They had been hired after settling out, if you
- 4 will, at Booth and started their employment with Hicks on
- 5 April 1. All were on probation at that time.
- 6 MR. SHOOK: Your Honor, a minute, please?
- JUDGE CHACHKIN: Okay.
- 8 (Pause.)
- 9 MR. BOYCE: No further questions, Your Honor.
- JUDGE CHACHKIN: What are you going to do about
- 11 that 1996 deposition of this witness? Are you introducing
- it, or what are you going to do with it?
- You provided a letter in which you said you were
- 14 going to just mark parts of it. What are you going to do
 - 15 about it?
 - 16 MR. SHOOK: Your Honor, when we finish with Mr.
 - 17 Watson, we are going to go through and mark our offer
 - 18 relative to Exhibits 1 through 4.
 - 19 JUDGE CHACHKIN: Rather than allow Mr. Dille to
 - 20 see it?
 - MR. SHOOK: Do you mean Mr. Kline?
 - JUDGE CHACHKIN: Yes.
 - MR. SHOOK: We were going to do it at the
 - 24 conclusion of our presentation. Otherwise what we have is
- 25 part of an exhibit in and the rest of it perhaps not at that

- 1 time. I would just as soon do it all at once.
- JUDGE CHACHKIN: I just want to make sure that we
- 3 do not run into a situation where you want to introduce
- 4 parts of the deposition which you have not asked questions
- of this witness, and we run into a problem if the witness
- 6 has not had an opportunity to respond, to explain his
- 7 answer.
- 8 MR. SHOOK: All right.
- 9 JUDGE CHACHKIN: Once the witness leaves, he will
- not be here to be able to explain his answer.
- MR. SHOOK: Your Honor, give me a minute.
- 12 (Pause.)
- MR. SHOOK: Your Honor, we are offering Mass Media
- 14 Bureau Exhibit 3, pages 188 --
 - JUDGE CHACHKIN: What number is it?
 - 16 MR. SHOOK: It is Mass Media Bureau Exhibit 3.
 - 17 JUDGE CHACHKIN: Yes.
 - 18 MR. SHOOK: The first volume.
 - JUDGE CHACHKIN: What pages?
 - MR. SHOOK: 188 through 192, subject to that
 - 21 limitation that we had expressed in the letter that we had
 - 22 sent to you with copies to all parties.
 - 23 JUDGE CHACHKIN: All right. Is there any
 - 24 objection?
- MR. GUZMAN: Yes, there is, Your Honor.

- JUDGE CHACHKIN: All right.
- 2 MR. GUZMAN: We object to the introduction of the
- 3 entirety of the section designated, what has been used for
- 4 whatever purpose it has been used, and is now part of a
- 5 record.
- 6 Everything else is wholly improper under the rules
- of this proceeding, and it sets up the unfair possibility
- 8 that later, once Mr. Kline is not here, that the record is
- 9 used as a fly speck to compare various aspects of what was
- 10 said in his first deposition to what was said in his second
- 11 deposition with what was said in this proceeding.
- 12 For that precise reason, Rule 1.321 does not
- 13 permit it. Therefore, we object.
- 14 JUDGE CHACHKIN: What does not permit it? What
 - 15 rule?
 - 16 MR. GUZMAN: Rule 1.321 of the Commission's rules.
 - 17 JUDGE CHACHKIN: Does not permit it?
 - 18 MR. GUZMAN: It does not.
 - 19 MR. SHOOK: Your Honor, I would beg to differ.
 - JUDGE CHACHKIN: Wait a minute. Let me see what
 - 21 the rule says.
 - MR. SHOOK: We would make reference to 1.321(d) as
 - 23 allowing this deposition testimony in.
 - JUDGE CHACHKIN: And you are putting it under
 - 25 what? Under (d) what, (d) (1)?

1	MR. SHOOK: (d)(2).
2	JUDGE CHACHKIN: Pardon me?
3	MR. SHOOK: (2).
4	JUDGE CHACHKIN: Why does that not apply, counsel?
5	MR. GUZMAN: Your Honor, the deposition from 1996
6	did not involve any of the parties to this proceeding. It
7	is really the same argument that the Bureau used to try to
8	admit the Sackley affidavit.
9	This deposition was taken in connection with civil
10	litigation involving Dave Hicks personally and the Crystal
11	Radio Group, none of whom are parties before this
12	proceeding. That is why Subsection (d)(2) does not apply.
13	JUDGE CHACHKIN: What difference does it make? If
- 14	this is a prior statement that he gave and if he was a
15	principal or officer, director or managing agent, why can we
16	not use his admissions regardless of what the source is?
17	MR. GUZMAN: Because he is
18	JUDGE CHACHKIN: Was it a cocktail party, for
19	instance,
20	MR. GUZMAN: Your Honor, he
21	JUDGE CHACHKIN: where he made the statements
22	which were adverse to his client's interests? Why could
23	that not be used?
24	MR. GUZMAN: Your Honor, Mr. Kline is an officer
25	of Hicks Broadcasting, I believe, or an agent, but Hicks
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- 1 Broadcasting was not a party.
- JUDGE CHACHKIN: What difference does it make? I
- 3 said it could be if he made statements at a cocktail party.
- 4 What difference would that make? Why could you not use
- 5 those statements of he made statements adverse to the
- 6 interests of his --
- 7 MR. GUZMAN: Your Honor, Rule 1.321(d)(2)
- 8 contemplates that non-party testimony, whether under oath or
- 9 not, can be used for impeachment, but for no other purpose.
- 10 In other words, it is not admissible for any other purpose.
- 11 JUDGE CHACHKIN: It is not admissible as an
- 12 admission under the Federal Rules of Evidence? An agent of
- a principal is not admissible as an admission?
- 14 MR. JOHNSON: Judge, can I add one thought to
 - 15 that?
 - 16 JUDGE CHACHKIN: Yes.
 - 17 MR. JOHNSON: Under the Federal Rules of Evidence,
 - 18 an agent of a principal is admitted as a party as against
 - 19 that principal.
 - JUDGE CHACHKIN: That is right.
 - 21 MR. JOHNSON: There is no argument that Mr. Kline
 - 22 would have testified as an agent or a principal with respect
 - 23 to Pathfinder in that prior proceeding. Pathfinder was not
 - 24 a party, had no opportunity to prepare him. He may have
- 25 been testifying as an agent or a principal, but not an agent

- of or a principal of this party.
- Just as I might give a deposition as an agent or a
- 3 principal of some party, it would not be admissible in any
- 4 proceeding against any other party.
- JUDGE CHACHKIN: Why not?
- 6 MR. JOHNSON: Because I am not an agent or a
- 7 principal of that party.
- 8 JUDGE CHACHKIN: But the fact --
- 9 MR. JOHNSON: And I think that --
- 10 JUDGE CHACHKIN: The time you testified has no
- 11 bearing on whether or not you are an agent or a principal.
- What is important is whether you are an agent or a principal
- and, therefore, what you say, as I say, even at a cocktail
- 14 party could be held against the principal.
 - MR. JOHNSON: And who is the principal I think is
 - 16 the question.
 - 17 JUDGE CHACHKIN: Pardon me?
 - 18 MR. JOHNSON: And who is the principal is the
 - 19 question.
 - 20 JUDGE CHACHKIN: The principal is Pathfinder --
 - 21 MR. JOHNSON: Well, he did not testify --
 - JUDGE CHACHKIN: -- and Hicks.
 - 23 MR. JOHNSON: That is precisely my point, Judge
 - 24 Chachkin. He did not testify in the prior proceeding as an
- 25 agent or a principal of Pathfinder.

- JUDGE CHACHKIN: What I am saying is it does not
- 2 matter in what capacity he testified if in fact he is an
- 3 agent or principal.
- 4 MR. JOHNSON: The notion of agent or principal
- 5 admissions is an authorized admission by the principal. You
- are speaking on my behalf, so it is not only not irrelevant.
- 7 It is everything.
- 8 JUDGE CHACHKIN: Let's look at the Federal Rules.
- 9 Where does it say it has to be an authorized admission, that
- 10 you have to actually have --
- 11 MR. JOHNSON: That is what is in the agency
- relationship is that my agents can represent me, and
- statements by them are admissions by me, but they have to be
- 14 within the agency capacity.
 - JUDGE CHACHKIN: What has to be within the agency
 - 16 capacity?
 - 17 MR. JOHNSON: The statement that is made in order
 - 18 to be admitted against a party as an admission has to be
 - made in the capacity as an agent for that party.
 - 20 JUDGE CHACHKIN: That is not the way I read the
 - 21 Federal Rules of Evidence.
 - MR. JOHNSON: Your Honor, everybody is an agent or
 - 23 principal of someone.
 - JUDGE CHACHKIN: Right.
- 25 MR. JOHNSON: It does not mean the statement you

- 1 make in any capacity can be admitted against everyone else.
- 2 Mr. Shook is an agent of the FCC. I suspect if he
- 3 were to give a deposition that later ended up in civil
- 4 litigation, it would not be admitted unless those were the
- 5 same parties or unless the FCC was a litigant. It could not
- 6 be admitted against his mother.
- JUDGE CHACHKIN: Well, let's look at the Federal
- 8 Rules of Evidence to see if it is so limited. I am not
- 9 aware of such limitations --
- 10 MR. SHOOK: Your Honor, if I may?
- 11 JUDGE CHACHKIN: -- of what constitutes an
- 12 admission.
- MR. SHOOK: I am looking at Rule 801(d)(2) of the
- 14 Federal Rules. Frankly, I do not understand Pathfinder's
 - 15 argument relative to this point.
 - JUDGE CHACHKIN: It may have been true in the old
 - 17 days, but not in the new Federal Rules of Evidence. I do
 - 18 not think it so limits it.
 - 19 All it says here is a statement is not hearsay if
 - the statement is offered against the party and is (A), his
 - own statement either as an individual or a representative
 - 22 capacity, or, (B), attached as a statement of which he has
 - 23 manifested his adoption of belief in its truth, or, (C), a
 - 24 person who is authorized by him to make a statement
- concerning a subject, or, (D), a statement by his agent or

- 1 servant concerning a matter within the scope of his agency
- or employment made during the existence of the relationship.
- 3 MR. JOHNSON: With all due respect, Your Honor,
- 4 that is exactly my point.
- JUDGE CHACHKIN: He did make a statement within
- 6 the scope of his agency or employment made during the
- 7 existence of the relationship.
- 8 MR. JOHNSON: Not within the scope of his agency
- 9 or employment with Pathfinder, Your Honor.
- JUDGE CHACHKIN: He was not an employee of
- 11 Pathfinder?
- 12 MR. JOHNSON: He did not make this statement in
- 13 the <u>Hicks</u> litigation within the scope of that agency or
- 14 employment.
 - 15 JUDGE CHACHKIN: Was he an employee of Pathfinder
 - 16 at this time?
 - 17 MR. JOHNSON: Chronologically at that time he was,
 - 18 but he was not deposed in that capacity.
 - 19 JUDGE CHACHKIN: It does not matter what capacity
 - 20 he is deposed.
 - MR. JOHNSON: I think that is what within the
 - 22 scope of the agency relationship means, Your Honor. I
 - 23 cannot imagine any other meaning for it.
 - MR. SHOOK: Your Honor, in any event, all of
- 25 these --

1	JUDGE CHACHKIN: It says a statement of which he
2	has manifested his adoption of belief in its truth. Here he
3	was deposed. He swore under oath. I think that comes in
4	under that.
5	MR. JOHNSON: Judge, just by counter reference to
6	the FCC's rules, it says that in the hearing or in a
7	pre-hearing, any part or all of a deposition, so far as
8	admissible, may be used against any party who is present or
9	represented at the taking of the deposition.
10	There is no dispute in this case that Pathfinder
11	was not present or represented at the taking of that
12	deposition.
13	JUDGE CHACHKIN: That may be true, but also the
14	Commission's rules provide that the Federal Rules of
15	Evidence govern in situations where there are not specific
16	rules.
17	MR. JOHNSON: Judge, maybe the horse is dead
18	across the table. I do not want to make too big a deal
19	about it, but everybody has some agency or principal
20	relationship, everyone who is employed. It does not mean
21	that any statement they would make under oath is in the
22	scope of that agency or principal relationship.
23	For example, I am an agent. In fact, I am happy
24	to say I am a principal at Latham & Watkins. Everything

that I might say under oath is not admissible in any

25

- 1 proceeding against Latham & Watkins unless I was being
- 2 deposed as a principal of Latham & Watkins.
- I think the same would abide with respect to Mr.
- 4 Kline. Unless he was deposed as an agent or principal of
- 5 Pathfinder, his statements are not admissible as to him.
- 6 MR. HALL: As a concrete example, Your Honor, some
- of the testimony from the deposition they seek to introduce
- 8 concerns Mr. Kline's employment over many years before he
- 9 came to work for Hicks Broadcasting. That cannot be
- 10 considered as a statement concerning his employment with
- 11 Hicks Broadcasting, for example, where it is cumulative.
- 12 That I think is an example of what Mr. Johnson is
- 13 talking about. Maybe we need to parse through the
- deposition rather than offer it en masse.
- 15 JUDGE CHACHKIN: We certainly can parse through
- the deposition, each deposition. Let's do it.
- MR. HALL: The other matter, Your Honor, is there
- is a specific rule in 1.321(d)(5) concerning the use of
- 19 depositions from previous matters. In this rule, unlike the
- 20 concordant Federal Rule, there is a specific limitation on
- 21 the use of depositions from previous hearings.
- The Federal Rule says in addition you can use, and
- 23 I am paraphrasing. Concordant Federal Rule 32 specifically
- says that the deposition may also be used as permitted by
- 25 the Federal Rules of Evidence. That is not in the

- 1 Commission's version of that rule.
- 2 It specifically says you can use a deposition from
- a hearing, an FCC hearing, between the same parties that has
- 4 been dismissed. It does not make reference to also using it
- 5 in accordance with the Federal Rules, again unlike the
- 6 Federal Rules of Civil Procedure on which this is based,
- 7 Rule 32.
- JUDGE CHACHKIN: There is nothing, as far as I
- 9 know, in the Commission's rules precluding admissions. This
- is an admission. As far as I know, there is nothing
- 11 precluding this, whether it is a principal or an agent or an
- 12 employment. Why can that not be used as an admission?
- MR. JOHNSON: Judge, I think an admission only
- 14 applies to a party admission.
 - JUDGE CHACHKIN: No, it does not.
 - MR. JOHNSON: I believe it does.
 - JUDGE CHACHKIN: I do it all the time. I do not
 - 18 believe it does anymore. I think the Federal Rules have
 - 19 been changed so that --
 - MR. JOHNSON: I have been wrong plenty, but I
 - 21 cannot imagine every statement by a witness outside of the
 - 22 context of a proceeding would, therefore, be an admission if
 - 23 that were true.
 - JUDGE CHACHKIN: You are saying that, for
- 25 instance, there was an automobile accident. A truck of a

- 1 company, Company A, was involved in an accident, and the
- 2 driver said the reason that I could not stop was because the
- 3 boss at Company A refused to fix my brakes when I told him
- 4 about it.
- 5 You are telling me that cannot be used as an
- 6 admission against --
- 7 MR. JOHNSON: No. It is a paradigm example of an
- 8 admission because that would be a statement by an agent made
- 9 within the scope of the agency relationship, therefore
- 10 making it an admission. I could not agree with you more
- 11 that that would be admissible, and that is the distinction
- 12 we are trying to make.
- Mr. Kline's testimony in the other proceeding was
- 14 not within the scope of his agency relationship with respect
- 15 to Pathfinder. To bring it back to your example, he was not
- 16 driving our truck on that day.
- 17 JUDGE CHACHKIN: But he was testifying on whose
- 18 behalf?
- 19 MR. JOHNSON: On behalf of Hicks Broadcasting, I
- 20 believe.
- 21 MR. HALL: No, that is actually not correct.
- 22 Hicks Broadcasting was not a party in that litigation.
- MR. JOHNSON: That is a fair point. That is a
- 24 fair point.
- 25 MR. HALL: It was Mr. Hicks and Mr. Sackley

- 1 individually.
- JUDGE CHACHKIN: Well, I do not read it so
- 3 narrowly. We better go through the depositions.
- 4 MR. SHOOK: Your Honor, I do not happen to have
- 5 that letter with me at the moment.
- 6 MR. HALL: It is page 3, Lines 1 through 10; page
- 7 4, Line 18; page 23, Line 10. It is basically the entire
- 8 deposition.
- 9 MR. SHOOK: All right. In the first instance, I
- 10 am --
- 11 MR. JOHNSON: Mr. Shook, I apologize for
- 12 interrupting.
- Judge Chachkin, my sense of this is that our legal
- objection may be causing you inefficiency that we do not
 - need to cause. I do not know whether it is Your Honor's
 - 16 intention to have Mr. Kline testify about these matters as
 - 17 he is present here today.
 - 18 If it is not your intention, I would submit to you
 - 19 that perhaps we could work this out in a way that could
 - 20 alleviate this problem because in its context it is
 - 21 hypothetical.
 - 22 If we could talk with counsel for the Mass Media
 - Bureau, it may be that there may be a way to work this out
 - or at least narrow the range of disagreement that does not
- 25 require Your Honor to do what we are about to do.

	1	JUDGE CHACHKIN: Well, if you are willing to waive
	2	your right to further examination of this witness depending
	3	on what is admitted, then I am prepared to do so.
	4	MR. JOHNSON: Since I do not know the purpose, I
	5	am reluctant to do that, Your Honor.
	6	JUDGE CHACHKIN: Well, under those circumstances I
	7	think it is only four well, it is more pages than that.
	8	MR. JOHNSON: Could we take a five minute break
	9	and speak with Mr. Shook about it and perhaps narrow it?
1	0	Would that be an efficient way to approach this problem?
1	1	JUDGE CHACHKIN: Sure. Let's take a five minute
1	2	break.
1	3	(Discussion held off the record.)
<u> </u>	4	MR. JOHNSON: Efficient is a word I am reluctant
1.	5	to use in connection with what we have just gone through,
1	6	but I think it will get us through the day.
1	7	What we have discussed among counsel is the
1	8	following. That if Your Honor would allow us, Mr. Shook I
1	9	think is willing to move the admission of the deposition
2	0	sections that have been designated.
2	1	We would ask Your Honor to reserve ruling on that
2	2	for 24 hours or so, during which time the following would
2	3	happen. We would consider the possibility of preparing a
2	4	short legal memorandum on the legal topic that we have been
~ ₂	5	discussing and which we would share with Mr. Shook in

- 1 advance. He could then decide whether it was necessary to
- 2 respond to that.
- With respect to Mr. Kline, the Mass Media Bureau
- 4 does not intend to ask him, does not have a desire at this
- 5 time, to ask him questions with respect to the sections that
- 6 it is moving in. Mr. Kline is within the control of the
- 7 parties. If need be, if you would allow us to reserve our
- 8 rights, if it is necessary in the future we could call him
- 9 back.
- 10 It is an effort really to do three things, Judge.
- One is to end what has been a very long day for Mr. Kline.
- 12 The other is to give you an opportunity to consider the
- 13 legal arguments that have been advanced, which will be
- 14 relevant to all of the depositions that are being submitted,
 - and it would not be with prejudice to anybody's rights to
 - 16 the extent that we or the Mass Media Bureau felt that
 - 17 questioning Mr. Kline further at a future date was
 - 18 appropriate. He is not happy about this, but available.
 - 19 JUDGE CHACHKIN: All right. My position is,
 - 20 unless you can show me otherwise, that this is admissible
 - 21 under Rule 801 as an exception to the hearsay rule as prior
 - 22 statements.
 - 23 MR. JOHNSON: We would like the opportunity, Your
 - Honor, to try and persuade you otherwise if we may.
 - JUDGE CHACHKIN: Well, you will have to disagree

- 1 then with what I am reading here about the notes to the
- 2 Rules of Evidence, 801, --
- 3 MR. JOHNSON: Well, I have been wrong ten times
- 4 already today, Judge. It does not bother me.
- JUDGE CHACHKIN: -- and the changes that were made
- 6 specifically --
- 7 MR. JOHNSON: I understand.
- JUDGE CHACHKIN: -- to cover this situation.
- 9 MR. JOHNSON: I understand.
- JUDGE CHACHKIN: All right. Let me ask you a
- 11 couple of questions myself about this.
- 12 First of all, in your deposition you stated quite
- unequivocally that you were hired by Hicks. You did not
- 14 meet Mr. Hicks until the summer of 1994, and that was in
 - 15 connection with some activity involving the sign company.
 - 16 Is that correct?
 - 17 THE WITNESS: That is correct. It was covered in
 - 18 the deposition, and I made a mistake, Judge. I explained
 - 19 that this morning.
 - JUDGE CHACHKIN: Well, you say you made a mistake.
 - 21 Now, there is nothing that I read in the deposition which
 - 22 says anything about the company set up in connection with
 - 23 the sales agreement. It says nothing.
 - You unequivocally say over and over again that in
- 25 September of 1993, you were involved with WRBR and the other

- 1 station. Do you not say that unequivocally over and over
- 2 again? You do not say anything about Radio One, or am I
- 3 wrong? You never say anything about that you were working
- 4 with Radio One.
- 5 THE WITNESS: I don't know if that's in that
- 6 deposition.
- 7 JUDGE CHACHKIN: I was unable to find anything.
- 8 Now, in your testimony here you say that you talked to Mr.
- 9 Hicks on several occasions concerning employment as GM of
- 10 WRBR. In addition, that prior to the summer you saw Mr.
- 11 Hicks on a number of occasions in connection with the
- 12 station's activities.
- I would like to know what records, if any, did you
- ~ 14 consult after your 1996 deposition on which you base your
 - 15 testimony this morning on?
 - 16 THE WITNESS: My testimony from 1996 was not
 - 17 prepared. I was called as a witness to that litigation. I
 - 18 did not at that time research any records.
 - 19 JUDGE CHACHKIN: But I find nothing in your
 - deposition which indicates that you are unclear about these
 - 21 things or you are confused or that you are guessing. Your
 - 22 statements appear to be unequivocal when asked the questions
 - 23 concerning your involvement with WRBR, so --
 - 24 THE WITNESS: What changed?
- JUDGE CHACHKIN: Yes. What changed?

- 1 THE WITNESS: Well, following 1996 and in
- 2 preparation for this event, I understand the severity of an
- 3 event today that impacts me greatly.
- 4 JUDGE CHACHKIN: Are you saying that when you
- 5 testify under oath that does not impact you greatly?
- 6 THE WITNESS: It does, but I didn't know how to
- 7 prepare for that. I had no counsel. I don't believe there
- 8 was any preparation in advance of that deposition.
- JUDGE CHACHKIN: I find nothing in your deposition
- where you say I am unsure about the dates I started. Let me
- 11 consult my records. I am not sure. You are unequivocal
- 12 with your answers.
- 13 THE WITNESS: Those are --
- JUDGE CHACHKIN: I want to know what records have
 - you consulted since then which we should base your testimony
 - 16 at the hearing --
 - 17 THE WITNESS: Today.
 - 18 JUDGE CHACHKIN: -- to give any credibility to
 - 19 your testimony at the hearing.
 - 20 THE WITNESS: Probably the single most important
 - 21 defining moment of accuracy of dates would be the hiring of
 - 22 David Miholer in March and the discussions that went on in
 - January and February with David Miholer. Until I met Mr.
 - 24 Hicks, I did not know David Miholer. He was a Michigan
 - 25 broadcaster. He was an ex-employee of Mr. Hicks.

1	That's evidence very specific with the start of
2	payroll, with the start of employment, and I did not know
3	him through any other source than Mr. Hicks. We had
4	conversations about him, Judge, in early 1994 and perhaps
5	around Christmas of 1993. I had no other knowledge of him
6	except through Mr. Hicks.
7	JUDGE CHACHKIN: Is that the sole basis? Well,
8	you also testified about in addition to this incident
9	involving David Miholer. You said on several other
10	occasions you met and talked with Mr. Hicks, including
11	matters involving WRBR prior to the summer of 1994.
12	THE WITNESS: Right.
13	JUDGE CHACHKIN: What do you base that on?
14	THE WITNESS: That would be contracts for
15	employment for the Audience Development Group. Those
16	discussions were held with Mr. Hicks.
17	There is, I believe, introduced as evidence memos
18	of a meeting in May which had Mr. Hicks' name on, in
19	addition to mine, as we were talking about things that we
20	wanted to do then.
21	David Miholer's employment would be a major one,
22	and the fact that Mr. Hicks' association with Tim Moore of
23	the Audience Development Group to assess the market. This
24	was before the transfer, so those conversations had to be
25	February of 1994; very specific dates of activity that
	Hamitage Departing Corneration

- indicated that I would have to have known Mr. Hicks at that
- 2 time.
- JUDGE CHACHKIN: Did you discuss your deposition
- 4 testimony with any of the lawyers before testifying here
- 5 today?
- 6 THE WITNESS: No, I did not.
- 7 JUDGE CHACHKIN: The 1996 deposition?
- 8 THE WITNESS: I did not.
- JUDGE CHACHKIN: Do you have any questions? Does
- anyone have any further questions at this point?
- 11 All right. You are excused at least temporarily
- 12 unless counsel wants to call you back.
- 13 THE WITNESS: Thank you, Your Honor.
- 14 (Witness excused.)
 - 15 JUDGE CHACHKIN: We are in recess until tomorrow.
 - 16 MR. JOHNSON: Judge Chachkin?
 - 17 JUDGE CHACHKIN: Yes?
 - 18 MR. JOHNSON: One more just logistical point. In
 - 19 order to assist with the future administration of documents
 - in this case, we would like to suggest to you that at your
 - 21 convenience it might be easier and more efficient to take a
 - 22 half an hour of identification of the documents that are in
 - 23 the Pathfinder files and the Hicks files that have not been
 - 24 previously identified as part of the Mass Media Bureau
 - 25 exhibits.

	1	We would be prepared to do that as early as
	2	tomorrow morning or at any time thereafter at your
	3	convenience, but I do think it will make the administration
ĺ.	4	of documents easier in the future than it has been today.
	5	JUDGE CHACHKIN: All right. We can do that
	6	tomorrow morning.
	7	MR. JOHNSON: Thank you, Judge.
	8	VOICE 1: What time are we starting tomorrow?
	9	JUDGE CHACHKIN: 9:00 a.m.
	10	(Whereupon, at 4:15 p.m. the hearing was
	11	adjourned, to reconvene at 9:00 a.m. on Thursday,
	12	October 22, 1998.)
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98-66

CASE TITLE:

In Re: Hicks Broadcasting

HEARING DATE:

October 21, 1998

LOCATION:

Washington, DC

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